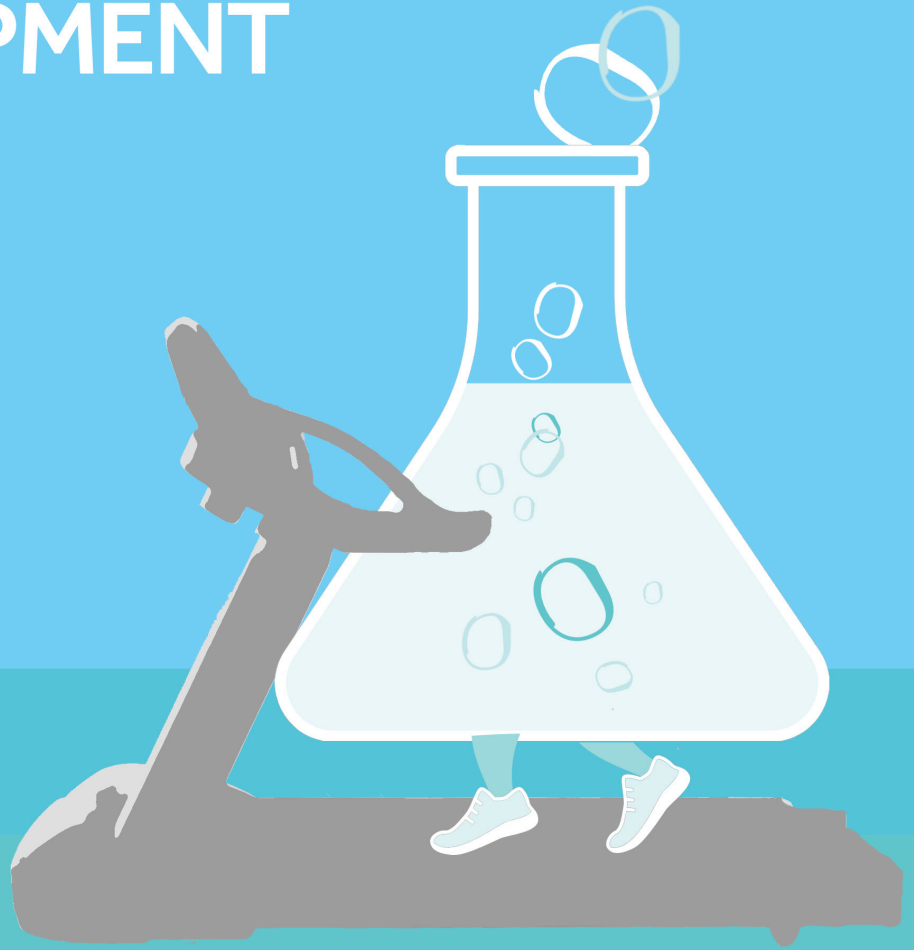


# TOWARD PRIVACY AWARE RESEARCH AND DEVELOPMENT



## IN WEARABLE HEALTH

*A report from the Center for Democracy & Technology and Fitbit, Inc.*

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Through sponsorship from the Robert Wood Johnson Foundation and administration by the Health Data Exploration Project at the University of California San Diego’s Calit2, the Center for Democracy & Technology (CDT) and Fitbit, Inc. entered into a partnership for this innovative research project. Fitbit gave CDT access to its internal research and development process so that through our combined expertise, we could collaboratively create practical guidance grounded in real-world practices for wearable companies seeking to protect user privacy and dignity.

We are incredibly grateful for the support of all of these entities.

## TABLE OF CONTENTS

- Introduction .....5
- Background .....6
- Methodology .....10
  - Grounded Theory
  - Frameworks
- Findings .....15
  - Insight from Fitbit’s R&D Team
  - Embedded Privacy Practices
- Recommendations .....19
  - The Individual: Digital Dignity
  - The Company: Data Stewardship
  - The Community: Social Good
- Conclusion .....28

## EXECUTIVE SUMMARY

Wearable sensor technology has the potential to transform health care and our understanding of our own bodies and habits. The investigation and testing of these sensors in the commercial sector offer an unprecedented opportunity to leverage biometric data, both to improve individual health through the development of better products and to advance the public good through research. However, research with wearable sensor data must be done in a manner that is respectful of ethical considerations and consumer privacy. Not only will the processes that govern this research define the potential public good derived from wearables, they will encourage user trust in wearables and promote participation. Therefore, the research and development (R&D) teams at these companies are not just engines of innovation, but also have the potential to be an important part of our social infrastructure.

R&D teams in wearable technology can and should also be laboratories of privacy and ethical research best practices. Some companies, such as Fitbit, leverage the talent and expertise on their teams to embed privacy into their technology. Through collaboration with Fitbit, the Center for Democracy & Technology (CDT) examined the procedures and practices within internal R&D teams that result in positive experiences for users, while improving the analytics and hardware behind the technology. Through interviews, surveys, and other research, CDT gained insight into industry-wide trends and best practices.

This paper provides practical guidance on privacy-protective and ethical internal research procedures at wearable technology companies. CDT and Fitbit's joint recommendations are based on CDT's analysis of Fitbit's internal research and development process, combined with Fitbit's input on practical industry considerations. This rare glimpse into internal R&D in a fast-paced and privacy-sensitive wearable technology company, combined with an expert privacy advocacy analysis, sets benchmarks for internal procedures and policies across the industry.

### *Key takeaways:*

- Internal research and development offers a unique window into data practices and policies at companies, such as insight into how data is categorized in projects, the way teams are structured, and the privacy and security methods that are deployed. Internal R&D also offers a flexible environment for piloting privacy-protective and ethical data policies and practices.
- Building a culture of privacy, security, and ethics involves embedding practices and policies that place value on individual dignity and corporate data stewardship, and also prioritizes contributions to the social good.
- Technology companies are managing several dimensions of trust through internal research and development - the company and its users, the integrity of internal policies and practices for employees, and the relationship between the company and society. Successfully navigating this trust through practical measures must be at the core of any policy or practice recommendation.
- Research departments at wearable companies face ongoing ethical questions related to the data they process. Policies and procedures around the uses of internal data, such as employee information, should be developed first.

# BACKGROUND

## *The Rise of Wearables*

The ability to quickly and easily collect detailed biometric information about ourselves—such as how many steps we take each day, how many calories we burn, or how well we sleep—is the result of modern technology, but the desire to quantify is ancient. Great thinkers tracked their behavior and lives throughout the ages, from the Roman philosopher Seneca to Ben Franklin.<sup>1</sup> But big data, mobile computing, the internet of things, the movement to patient-centered care, electronic health records and telemedicine, and augmented reality all provide new ways for us to examine ourselves and scrutinize our behavior for insights. Writer Yang Yesheen calls data “the idiom of the biotechnological age and, increasingly, now the language of the self.”<sup>2</sup>

Wearable technology, or devices that are placed in clothing or worn on the body in order to record data about the wearer, are extraordinarily successful in the consumer retail market.<sup>3</sup> Simple wearable technology such as calculator wristwatches, hearing aids, and hands-free devices, have been available to consumers for decades, but none of these products have been adopted with the speed and ubiquity that the wearable devices in health, wellness, and fitness have. Approximately one in ten Americans owns a fitness tracker.<sup>4</sup> Sales of wearables devoted to health wellness and fitness are expected to grow from 29 million units in 2014 to 172 million units in 2018, with a spike in sales in 2015.<sup>5</sup>

Wearables create digital records that track and quantify the physical minutiae of everyday life, including an individual’s activity, biometric traits and responses, as well as behavior and habits. Devices that track personal health data (PHD) and wellness metrics are especially popular for people interested in increasing or optimizing their physical activity, improving their diet, identifying sleep patterns, and gaining insight into their overall health.

## *How Does the Technology Work?*

Sensing is the core function of most wearable devices, but they are also designed to record and analyze data about the person wearing the device to provide personalized motivation and insight. A distinct feature of wearables is their ability to instigate a real-time effect in users by providing information at the exact point of decision-making, such as prompting a person to walk around if he has been sedentary for a long time. Activity trackers, such as those designed by Fitbit, track a range of metrics for the wearer around activity, exercise, sleep, and physiology. These include the number of footsteps taken, stairs climbed, amount of calories burned, the pace and distance of a run or bike ride, when and how much a person exercises, the duration of sleep, and heart rate throughout the day. Underlying most of these tracking abilities are commoditized sensor com-

<sup>1</sup> “Probably since the dawn of humanity, people have been fascinated by even the most minute details of their lives, and kept track of what was going on in their bodies and minds. The Roman philosopher Seneca tracked the food he ate and what he dreamt at night. Benjamin Franklin consistently recorded his performance on 13 measures, such as cleanliness, frugality, and overindulgence, believing it would keep him virtuous. Engineer and architect Buckminster Fuller nicknamed himself “guinea pig b” and kept a diary on his daily life and ideas.” <http://www.bbc.com/future/story/20130102-self-track-route-to-a-better-life>

<sup>2</sup> Yang, Yesheen. Saving the Quantified Self: How We Come To Know Ourselves Now, Winter 2014 issue of Boom: A Journal of California, Available here: <http://www.jstor.org/stable/10.1525/boom.2014.4.4.80>

<sup>3</sup> Gartner, Inc. forecasts that 4.9 billion connected things will be in use in 2015, reaching 25 billion by 2020.

<sup>4</sup> <http://endeavourpartners.net/assets/Endeavour-Partners-Wearables-White-Paper-20141.pdf>

<sup>5</sup> Gartner, Inc.

ponents that have existed in mobile phones for years: accelerometers.<sup>6</sup> The modern consumer-grade accelerometer is a micro-electromechanical system (MEMS) packaged into an electronic part that is roughly a couple of millimeters square in size. It is commonly referred to as a motion sensor, although it measures both the static and dynamic accelerations imparted on the sensor.

The use of commodity sensors does not diminish the technical feat achieved by wearable devices. Wearables package sensors into form factors that can be worn continuously during exercise and sleep, and are powered by sophisticated algorithms that translate raw sensor data - such as acceleration - into data that people can interpret and use to achieve their goals, such as being more active. Also, the design of a wearable device has unique technical requirements in that it can have the functions of a mobile phone -- a wireless radio, a bright graphical display, alarms, sensors, and sensor-based applications -- in a smaller form factor and with a commensurately smaller battery, but with battery life that in some cases can exceed the average smartphone by a factor of five or more.

There is interest in more physiological measures as the wearables industry grows in adoption. A recent trend is continuous heart rate monitoring with a technique called photoplethysmography (PPG), where light is shone into the skin and the amount of light reflected back modulates with a person's pulse. Users wear the heart rate monitor in a convenient and comfortable watch or wristband form and use it to tune the intensity of an aerobic workout or get insight into resting heart rate.

### *What is the State of the Art?*

Next generation wearables are armed with more sensors and smarter algorithms than their predecessors, are pushing the boundaries on smaller fitness wristbands and larger smart watches, and tend to be more focused on biometric monitoring. Some have moved off of the wrist and onto other body parts as conduits for data collection, such as "hearables" (or small devices worn in the ear that stream real-time information about activity or pulse). Devices that are easily worn, such as button<sup>7</sup> computers, or are embedded in everyday clothes and accessories, have also started to appear. Companies are working on offering more complex sensing features, such as using environmental context to capture surrounding data (such as smells<sup>8</sup>) or interpreting the emotional state of a user. Epidermal electronics expand the canvas of this technology even further.<sup>9</sup>

### *Privacy Concerns*

Wearable technologies necessarily collect large amounts of data in order to perform their function for their users. This raises privacy concerns due to the amount of information that can be collected and shared. Advocates and regulators are primarily concerned with questions related to access, sharing, and control of this information: who can access the physical device, how the device is connected to the internet, where personally identifiable information flows beyond the

<sup>6</sup> Many wearable devices also include barometric pressure sensors, global positioning sensors (via Global Navigation Satellite Systems), gyroscopes, and magnetometers. The accelerometer is the most ubiquitous sensor in wearable devices.

<sup>7</sup> <http://www.technologyreview.com/news/534091/ces-2015-intel-demos-a-button-size-wearable-computer/>

<sup>8</sup> A competition staged at MIT last year brought forth an example of a wearable that uses environmental sensing capability, designed for use by astronauts. <https://spaceappsseattle.hackpad.com/Wearable-Environment-Sensor-for-Astronauts-KrxZKiA2Ppy>

<sup>9</sup> <http://www.technologyreview.com/news/512061/electronic-sensors-printed-directly-on-the-skin/>

user and the company, and the protocols for companies collecting, using, and storing information on private servers.

Some wearables involved in health and wellness collect and use sensitive personal health information, but because the data generated by them is created at the direction of the user, it is mostly outside of the disclosure restrictions and requirements found in the Health Insurance Portability and Accountability Act (HIPAA). In response to some wearable users that have expressed uncertainties about how companies will use and share their data,<sup>10</sup> with some citing the potential for analytics and inferences that negatively affect health benefits or jobs,<sup>11</sup> companies such as Fitbit are increasingly providing clear and comprehensive privacy policies that explain to users the data collected and the limited circumstances under which it may be shared.

However, there is a dearth of guidance for companies in this space on appropriate and effective ways to protect consumers' health data. There is no comprehensive set of privacy and security regulations, guidance, standards, or best practices for wearable technology companies.

### *Creating the Future*

Innovations that both sustain and spur the growth of the industry are developed primarily through internal R&D. The internal R&D teams at technology companies around the globe are the beating heart of future growth and innovation because they have enormous access to and facility with all varieties of data.

Consumer-facing entities that collect health data about individuals must consider privacy and security in all aspects of developing and deploying their products. Although users of health and wellness devices purchase and expect insight based on the collection and analysis of their personal information, they also expect companies to protect this data. R&D teams balance innovation and data privacy on a daily basis as they consider what questions to pursue, how to design the technology, and how to test the results. While some companies have a strong data privacy policy and pledge to alleviate user concerns about internal uses,<sup>12</sup> many companies in the wearable space are not as transparent on how this personal data is used outside of the consumer experience.

CDT's partnership with Fitbit illuminates the important role that R&D teams play in embracing and embodying privacy principles. Responsible and ethical research using personal health data via wearable devices can produce interesting and valuable insights on wellness, however we believe that the potential for this data to impact people's health will not be realized absent consensus from industry, stakeholders, and the advocacy community on clear and actionable guidelines that protect user interests.

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<sup>10</sup> Health Wearables: Early Days, Oct. 2014. PricewaterhouseCoopers Health Research Institute. <http://www.pwc.com/us/en/health-industries/healthcare-new-entrants/index.jhtml>

<sup>11</sup> Social Networking Sites and the Continuously Learning Health System: A Survey, Institute of Medicine, Jan. 2014. <http://www.iom.edu/Global/Perspectives/2014/-/media/Files/Perspectives-Files/2014/Discussion-Papers/VSRT-PatientDataSharing.pdf>

<sup>12</sup> Fitbit Privacy Policy, Dec. 9, 2014. Fitbit, Inc. <https://www.fitbit.com/privacy>

# METHODOLOGY

CDT worked directly with Fitbit to observe Fitbit's researchers in action and understand how they answer the questions posed by their technology. In a series of questions answered by Fitbit's Vice President, Research, (and co-author of this paper) Shelten Yuen, CDT was able to get a broad overview of the company's internal process for conducting research. CDT then conducted in-depth interviews with five key Fitbit researchers at their headquarters in San Francisco in April of 2015. These conversations were built around questions designed to elicit a more detailed understanding of individual roles on the research team (Appendix A), as well as internal protections for data and accountability measures. CDT's collection, categorization, and subsequent analysis of this information was guided by a research methodology called grounded theory.<sup>13</sup>

## *Grounded Theory*

Grounded theory is a qualitative research method<sup>14</sup> in which the researcher develops her hypothesis after examining the data (rather than the traditional approach of a researcher developing a hypothesis before collecting data). This theory allows the researcher to use both data collection and her own insight about the context of the research question to develop a theory.

The project was deployed in five core phases in accordance with grounded theory methodology: (1) Assessment, (2) Mapping, (3) Investigation, (4) Analysis, and (5) Drafting.

## *Phase 1: Assessment—Surveys and Interviews*

In the first phase, CDT sought to get an overall understanding of Fitbit's internal research process from the researchers themselves. CDT used self-reported data via emailed surveys, phone calls with company managers, and in-person interviews<sup>15</sup> with five key R&D team members to make this assessment, asking Fitbit R&D staff a series of ten questions.<sup>16</sup> Specifically, CDT attempted to learn how R&D projects are scoped and launched, how long projects last, the process for determining which projects to stop and which to pursue, when and how sensitive data is designated, and what privacy and ethical considerations are factored in at each stage. Grounded theory requires researchers to "follow the data" in this stage of a project, rather than place data into categories that confirm or refute a hypothesis.

## *Phase 2: Mapping the R&D Process*

With the information gleaned from the researchers, CDT mapped<sup>17</sup> the internal R&D process

<sup>13</sup> Glaser, B.G. & Strauss, A.L. (1967). *The Discovery of Grounded Theory: Strategies for Qualitative Research*. Chicago: Aldine Pub. Co.

<sup>14</sup> This project employed a grounded theory framework developed by information systems researchers at the University of Auckland and Victoria University recommends the following practices: 1) Focus on theory building as primary goal, rather than theory verification. Use theoretical sensitivity and avoid preconceived hypotheses; 2) Use joint data collection and constant comparison where every slice of data is compared with all existing concepts and constructs to see if it enriches an existing category (i.e. by adding/enhancing its properties), forms a new one or points to a new relation and; 3) Use theoretical sampling, where slices of data of all kinds are selected and the researcher decides on analytical grounds where to sample from next.

<sup>15</sup> All interviews were audio-recorded with individual permission from researchers and were subsequently pseudonymised after being transcribed. We do not identify individual researchers with the exception of Shelten Yuen (VP, Research), with his consent. Interview questions are included in Appendix A.

<sup>16</sup> See Appendix A.

<sup>17</sup> See Appendix B.

for handling data, from concept to project to execution, highlighting particular areas where data privacy and ethics might be implicated. These areas included: when formal policies informed data practices; when management provides oversight on projects; the transition from an informal to a formal project; when a type of data is identified for use in projects; how sensitive data is identified and used; and the general deployment of privacy protections.

### *Phase 3: Investigation*

Using the findings gathered, CDT reviewed—or sliced—a selection of the existing information about Fitbit's R&D process in order to uncover commonalities and relationships. For example, CDT looked at the personal and academic backgrounds of Fitbit researchers and found that they shared many commonalities, such as a deep interest in health and wellness, graduate-level education, and an expertise in hardware, software, and sensor systems.

The comparison of commonalities teased out compelling areas for further investigation, such as the role individual researchers might play in influencing privacy-protective and ethical data practices. Although experience complying with Institutional Review Boards (IRBs) is not a hiring requirement for a research position at Fitbit, our findings showed that many researchers followed rules on data ethics through IRBs in past projects. This could indicate a heightened awareness of those concerns in their work and inform their thinking about future data usage.

Other categories that emerged from the investigation portion of the project were: the role of management in R&D decision-making; how a company's overall business culture informs practices; the role of user expectations in determining data usage; and market factors that impact data practices and policies.

### *Phase 4: Analysis*

CDT compared and contrasted these buckets of data to highlight areas for analysis and analyzed these areas using two frames: privacy and ethics. Through this lens, CDT made determinations that led to our recommendations around issues such as where privacy and ethics should be considered during the R&D process; what practices should be in place to honor user privacy; constraints that should be placed on the uses of certain types of data; and the real-world factors, such as quick launch times, that companies in this space might experience.

### *Phase 5: Drafting*

In the drafting phase, CDT applied privacy and ethics frameworks to create recommendations for internal R&D practices at wearable companies.

At the core of grounded theory is the concept of "coding," or applying categories and/or themes to data based on frameworks and superstructures that relate to the content of the research. CDT used the following relevant and established frameworks to gain insight into both the unwritten and formally established structures of Fitbit's internal research practices: (1) the Fair Information Practice Principles, (2) the Belmont Report, and (3) the Common Rule.<sup>18</sup>

<sup>18</sup> Federal Policy for the Protection of Human Subjects, The Common Rule. United States Department of Health and Human Services. Avail-



## 1. *The Fair Information Practice Principles*

The Fair Information Practice Principles (FIPPs)<sup>19</sup> inform most modern privacy regimes and CDT believes they offer important guidance when applied to internal research at health wearable companies. The FIPPs were first proposed in 1973 in a report by the U.S. Secretary's Advisory Committee on Automated Personal Data Systems entitled *Records, Computers, and the Rights of Citizens*.<sup>20</sup> Since then, the FIPPs have become the internationally recognized practices for handling the privacy of information about individuals. A company with practices that are informed by the FIPPs (1) gives individuals control, access, and accountability for their data, (2) is transparent about their data practices, (3) is clear about the provenance or integrity of the data, (4) collects and uses data only within the context that is consistent with the way in which the data was provided, (5) minimizes the amount of data collection and the length of time for which the data is retained, (6) ensures that data is collected for a specific purpose, and (7) secures the data through the use of encryption, de-identification, and other methods.

## 2. *The Belmont Report*

Ethical considerations must also be a part of any discussion about research on wearable user data. In the university context, research on human subjects has been regulated since the 1970s, with specific ethical guidelines spelled out in the Belmont Report<sup>21</sup> and administered by Institutional Review Boards. The Belmont lists three overarching principles: (1) respect for persons, (2) beneficence, and (3) justice.

Respect for persons means that people should be treated as individuals with the right and capability of making informed decisions. This principle thus requires researchers to be truthful, conduct no deception, and to give subjects the chance to consent and withdraw consent. Beneficence means that the research must not harm people and should work to ensure that the benefits of the study are maximized while the risks are minimized. Justice means that researchers must treat people fairly and not unduly influence the decisions of vulnerable individuals or communities to participate.<sup>22</sup>

## 3. *The Common Rule*

Federal agencies engaged in research that uses human subjects must comply with

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able at: <http://www.hhs.gov/ohrp/regulations-and-policy/regulations/common-rule/index.html>

<sup>19</sup> The FIPPs are globally recognized as the foundation for information privacy. There is, however, no definitive version of the FIPPs. We use an articulation of the FIPPs drawn from the Markle Connecting for Health Common Framework, available at <http://www.markle.org/health/markle-common-framework> and the White House's 2012 Consumer Bill of Rights, available at <http://www.whitehouse.gov/sites/default/files/privacy-final.pdf>

<sup>20</sup> Robert Gellman, *Fair Information Practices: A Basic History*, Feb. 11, 2015, <http://bobgellman.com/rg-docs/rg-FIPShistory.pdf>

<sup>21</sup> In 1974 Congress passed the National Research Act, partially in response to unethical experiments such as the Tuskegee syphilis experiment, the Stanford Prison Experiment<sup>#</sup>, and the Milgram Experiment. The Act created the National Commission for the Protection of Human Subjects of Biomedical and Behavioral Research, which was tasked with establishing ethical guidelines for human subjects research. One of the main outputs of the commission was the Belmont Report, which laid out three principles for ethical research, and three applications of these principles. The principles are Respect for Persons, Beneficence, and Justice. <http://www.hhs.gov/ohrp/humansubjects/guidance/belmont.html>

<sup>22</sup> <http://www.hhs.gov/ohrp/humansubjects/guidance/belmont.html>

the Common Rule,<sup>23</sup> a policy that draws heavily on the findings in the Belmont Report. The Common Rule, for example, offers detailed guidance on what constitutes informed consent from research subjects, with special emphasis on protections for vulnerable populations such as women who are pregnant, prisoners, and children. The Common Rule also contains requirements for the creation and functionality of IRBs, which are the formally designated committees that approve and monitor research involving humans.

#### 4. *Practical / Business Realities*

Successful technology companies must keep pace with constant demands for higher quality products and increased functionality. Innovating at this speed is no easy task—for example, Fitbit employs approximately 5% of its workforce toward exploratory R&D for new features and insight for their customers.<sup>24</sup> There is tremendous pressure on wearable companies to create devices that offer sophisticated features, are easy to use, and comfortable (as well as fashionable) to wear.

## **FINDINGS**

### *Insight from Fitbit's R&D Team*

Fitbit's goal is to improve the wellness and health of its users, and internal R&D is one means to this end. Consumer-facing entities that collect health data about individuals must consider privacy and security in all aspects of development and deployment of their products. R&D is not just to create revenue or test boundaries, but also to establish a company's reputation as both an innovator and trusted institution.

R&D teams also face the added constraint of time and the need to innovate new products, while ensuring that the privacy of their users is respected. The primary focus of internal R&D is to push an innovative concept into a product within a timeframe of two-to-three years through the creation and testing of new hardware and software. To do this, R&D teams analyze user behavior to figure out how sensors might improve user health or help users meet health goals, though this is not the sole focus of their work. The team's emphasis is centered on achieving these goals by improving sensor functions and creating new technical features.

Interviews with core members of the Fitbit R&D team gave CDT an overview of the team structures and different types of projects and studies they undertake. The interviews also provided insight into what motivates researchers, the ways in which they form research questions, and the privacy and ethical considerations that come into play in their work.

There are two primary tracks for R&D investigations at Fitbit: hacks and projects. Some projects

<sup>23</sup> The Common Rule does not apply to federal agencies that have not signed "Human Subjects Protection" agreement.

<sup>24</sup> The sections of the Fitbit privacy policy that allows for the company to use and study consumer data are: "Fitbit uses your data to provide you with the best experience possible, to help you make the most of your fitness, and to improve and protect the Fitbit Service...data and logs are used in research to understand and improve the Fitbit Device and Fitbit Service...de-identified data that does not identify you may be used to inform the health community about trends; for marketing or promotional use; or for sale to interested audiences." <https://www.fitbit.com/legal/privacy-policy>

become larger in scope, requiring more formal research methods and additional data, and are then referred to as studies.

## Hacks

“Hack” is the term the R&D team uses for informal and low commitment investigations, often driven from individual interest in a product feature or potential line of insight. Hacks allow researchers the flexibility and creativity to pursue their curiosity. All hacks are shared with the full R&D team every month.

An example of a hack is when Fitbit examined the average heart rates of Super Bowl viewers in Seattle and Boston.<sup>25</sup> The company looked at how many steps people lost during football games and discovered biometric patterns unique to certain cities. Researchers investigated these patterns through the measurement of anonymized user data during the Super Bowl. Fitbit researchers released their analysis the day after the game. This investigation required a single researcher to evaluate patterns in user data and correlate some of that data in no more than twelve hours. Because it did not use identifiable user data, this investigation was not reviewed through the same formal process as a R&D project.

Short-term hacks have had long-term impact. After a similarly-fast paced hack which evolved into a full R&D project, Fitbit decided that their trackers count minutes as “active” if a user participates in an activity for ten or more contiguous minutes, a definition that echoes recommendations from the Centers for Disease Control,<sup>26</sup> and trackers also began to count moderately active minutes for things such as quick walks around the block.

## Projects

“Projects” are more formalized investigations. After a project idea is conceived, it is approved through discussions with the head of R&D. If approved, the R&D team holds a kick-off meeting that defines the team, goals, and timeline of the project. Project updates occur every one to two months and are shared with the entire research team.

While one or two researchers perform hacks at most, project work usually occurs in comprehensive teams that contain at least one member from each of the Fitbit core competencies:

- Hardware engineers (e.g., electrical and mechanical engineers) who focus on designing sensors and other hardware components and/or finding new uses for existing sensor technologies.
- Software engineers (e.g., firmware and algorithm engineers) who develop on-device signal processing software and interactive experiences.
- Data scientists who analyze data and develop algorithms to spot interesting health trends.
- Human subjects researchers who work on validating theories generated by data scientists and evaluating the usability of hardware and software via human subject experiments.

<sup>25</sup> Heart-Racing Moments from the Big Game,” Fitbit blog, <https://blog.fitbit.com/heart-racing-moments-from-the-big-game/>

<sup>26</sup> “Physical Activity Basics” Centers for Disease Control and Prevention, <http://www.cdc.gov/physicalactivity/basics/adults/index.htm>

Once a project is given the green light by the head of R&D, it often involves studies with volunteer users that require the collection and use of data produced by a person. Data used in internal R&D projects is placed into one of three categories of studies, which are characterized by where the data is from, either from Fitbit employees or Fitbit users, and by how much of it will be used in the project. The study types are: (1) pilot studies, (2) internal Fitbit employee studies, and (3) Fitbit user studies. Fitbit's privacy controls increase from pilot studies to internal Fitbit employee studies to Fitbit user studies.

### 1. Pilot Studies

Data is collected on individual employees on Fitbit's R&D team. Data used in these studies are not anonymized unless the data itself is determined to be sensitive. For example, raw optical heart rate sensor data may be collected from researchers to examine how a change in the sensor affects the quality of the data. Depending on the context of the study, this type of information would not be considered sensitive and therefore would not typically be anonymized. In other cases, pilot studies may collect weight and age data on R&D team members, which is considered sensitive data. The data would be anonymized to the extent that only the one researcher who collects the data is able to match it to an individual. R&D team members who participate in pilot studies are informed beforehand that their participation is completely voluntary, that they are free to exit the study at will, and that any data used or created will be destroyed at their request. In pilot studies that involve sensitive data, a privacy policy for the data (explaining, for instance, how the data is anonymized and who has access to it) is also provided to individuals.

### 2. Internal Fitbit Studies

Data is collected on Fitbit employees not part of the R&D team who volunteer to participate in studies. Determining data controls and levels of sensitivity for internal Fitbit studies is done in a way similar to pilot studies, which relies on applying context to the data. However, all of the data in this study type is anonymized so that only the researcher collecting the data can match the data to an individual within the company. For smaller internal studies, participation is voluntary and the researcher gives immediate verbal feedback to employee data donors. When they do larger studies internal to Fitbit, there is usually a thank you note and a wrap up of basic findings sent directly to the employees.

### 3. Fitbit User Studies

Data is collected on users of Fitbit products who are not Fitbit employees. Fitbit views the data in this study type as the most sensitive and therefore anonymizes it, even to the lead researcher. Thus, the lead researcher in Fitbit user studies should not be able to access explicit personally identifiable information for any user. There are some exceptions when necessary; for instance, the researcher may access demograph-

ic information such as gender, weight, height, and age in order to perform broader analysis on the data. One example of a Fitbit user study is if the company wishes to know how many people setting daily step goals using their activity trackers actually meet those goals on a daily basis. To decide how to best protect user privacy in this case, researchers would determine the scope of the project (by asking, for instance, if the target of the research would be all Fitbit users or just one subset of users) and use that determination to decide whether to use the data with or without user IDs. In Fitbit user studies, Fitbit's marketing team may communicate the overall findings to users via the company blog or other marketing avenues.

### *Embedded Privacy Practices*

As noted above, Fitbit customer information may be anonymized, or rendered de-identifiable, depending on the context of the research, such as where the data comes from, how large the dataset will be, and/or the sensitivity of data components. Anonymization refers to techniques used to minimize the exposure of personal information to the research team. Although the researcher who collects information generally knows which participants generated specific data, techniques such as assigning unique participant codes help minimize exposure of participant information to the bare minimum.

In addition to protecting privacy, anonymization can help guard against experimental bias, which can occur when the experimenter is able to tie specific participants to results from an experiment. Anonymization forces the experimenter to "follow the data" that is generated instead of relying on stereotypes or other less scientific heuristics.

Before it is anonymized, data must be viewed in the raw, un-anonymized form in order for an initial experimenter to assign unique identifiers. For example, a Fitbit employee might ask five employees to wear a heart monitor while using a treadmill. To anonymize the results, the experimenter could then assign random participant IDs and shuffle the participant order so that the research team does not know which specific participant was tied to a specific set of data.

In comparison, de-identification is a much stricter standard, applied when the intention is to share a data set outside the parent organization. For example, a hospital would aim to de-identify user data before sharing it with a university research team, but a university research team performing an experiment might simply strive to anonymize the data internally. De-identified data has had mathematical techniques applied in order to make correlating the data with the participant close to impossible.

# RECOMMENDATIONS

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## Individual Dignity, Operational Stewardship, & Social Good

Technology companies are managing several dimensions of trust as they innovate and unveil new products and features. They are working to maintain trust between the company and users, the integrity of internal policies and practices, and the relationship between the company and society. The following recommendations are designed to align with these dimensions to capture a broad view of the underlying question: how can wearable companies perform ethical and privacy-protecting internal R&D? CDT and Fitbit considered existing policy frameworks and the approach of the Fitbit R&D team to form practical recommendations that can be applied to wearable research and development processes.

Some recommendations are immediately actionable and other recommendations are meant to inspire a general culture of respect for user dignity, data stewardship, and social good. Our research focused on the treatment of individuals by the R&D process and the company's overall culture of stewardship. However, another important consideration for companies and users is the contribution that health-focused technology can make to humanity. To address this, our recommendations set a benchmark for future research on broader social concerns and provide a common language for businesses, media, and advocates to describe the challenges and opportunities for wearables to transform society.

### The Individual: Digital Dignity

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Individual data subjects are often employees of the wearable technology company. This is a natural outcome of the research process, especially in a small, start-up environment. That said, the inevitability of this behavior does not release researchers from ethical and other obligations. Research conducted on employees presents some novel concerns, but the questions raised are also relevant to the practice of research on human data subjects, in this case wearable technology users.

We recommend that wearable technology companies consider the following guidelines to preserve the dignity both of employees when they offer their personal data for experiments and for users whose data is involved throughout the R&D process. Honoring these guidelines will result in product design built on a foundation of privacy-awareness and ethics, ultimately integrating these values into the end users' experience of the product.

Individuals should be given a choice to determine how their data is used for internal research whenever possible. Wearable companies should have privacy policies that clearly state that user data generated by the wearable device is used for R&D. Individuals should be entitled to share as much data as they want with the company (as long as they are sufficiently informed), as well as stop the collection and use of their data if they so choose, understanding this may affect how the product works. Wearable users should have the means to delete identifiable data from their personal account (de-identify the data) or alternatively, to delete the account itself. In the research context, the deletion of user data sets when they are no longer necessary for research purposes, such as for verifying project results, also minimizes privacy and security risks for individuals.

### ***Use individual expectations to guide consents.***

Device users expect that some of their data will be used for routine internal research and development, and thus it is not necessary to offer users an explicit opt-in consent for this purpose. However, researchers should require all users, including their colleagues, to opt-into participation in internal research when that research uses their identifiable data and falls outside a user's reasonable expectations. Companies should consider the purpose of the research and whether it would have a materially negative impact on the user when determining whether opt-in consent is necessary.

### ***Honor individual participation in research by offering rewards judiciously, not coercively.***

Volunteers in human research studies may be remunerated in a way that is small but meaningful. This can include small benefits, like gift cards or a free month of a subscription product, but should not be big enough that they become a proxy for a penalty, or would constitute an excessive reward.

### ***Innovations should serve the best interest of the individual.***

Innovative technical strategies should be applied to augment privacy protections and offset ethical considerations. For example, concerns about employees feeling pressure to participate in research may be mitigated by technological solutions. Volunteers should have a mechanism for anonymity when participating in large studies<sup>27</sup> as well as the ability to withdraw their involvement at any time without fear of identification or reprisal. This is particularly important, and complicated, for participants who are also employees. For device users, companies should avoid incentivizing consent by unnecessarily removing functionality for certain features, or offering service upgrades conditional on consent.

### ***Respect an individual's identity by applying appropriate protections.***

User identity protection must be embedded in all research design through pseudonymous IDs and anonymized data. In particular, any data gathered from or about company employees should be considered sensitive and be stored separately from other employee-related data sets. Data aggregation should be the default research method, as it provides a broader view of sensor function, user behavior, and user trends without posing substantial privacy risks. Projects that utilize a larger data set and require more time and effort from volunteers should have strict anonymization standards. In addition, appropriate privacy protections and human subjects research training should be in place for studies whose results provoke the need for identification, such as when researchers need verbal or written feedback from a specific data volunteer. Researchers can use techniques to identify users if there are outliers in data without compromising the identity of the user. For example, researchers may create a "map" of pseudonymous identifiers to real identities, but use it only when a need to identify arises, destroying the map when this analysis is complete. The research quality may depend on determining the contributing factors for an extreme data point, and this investigation may even expose a lower

<sup>27</sup> Anonymization is impractical for very small data sets (such as when the data is from the researcher herself and one volunteer) and thus should not be required. In addition, because they require minimal time or effort for volunteers, very small projects do not need to use anonymization techniques nor provide remuneration for volunteers.

quality result for underrepresented populations and prompt further investigation.<sup>28</sup> Another option for obscuring the data is “data permutation,” which involves randomly selecting and changing data cells.<sup>29</sup> Using data permutation, researchers can still perform statistical analysis on aggregate data, but it becomes harder in general for the data to be re-identified. There are many possible techniques a company can use and companies should weigh the sensitivity of the data involved against requirements of a particular obfuscation technique.

### ***Address the special needs of vulnerable populations thoughtfully.***

If the marketing or design of a product creates the expectation that its users might be considered a “vulnerable subject,”<sup>30</sup> such as the mentally challenged, a guardian capable of reviewing the material must give consent in a manner that accommodates the individual’s disability. In the wearable context, where the health and wellness of users compels a more thoughtful approach to users with special needs, companies might build in a prompt to designate an authorized caregiver or they might design consents that allow various kinds of accessibility.

### ***Uphold individual trust through an exchange of straightforward information about data practices for internal research.***

Companies should provide clear and detailed information about internal research on user and employee data in the company’s privacy policies and related consent notices. It should be clear to an employee and an individual using a wearable device:

- When data is being collected for internal research;
- What types of data is being collected for internal research;
- What that data is used for;
- What partners it is shared with (and how they use it);
- How long the data is retained; and
- What security measures are in place to protect it.

Notices to all users on internal research practices should be clear, timely, and concise, but they do not need to be solely written documents (like privacy policies or real time messages)—they could be relayed through audio or visual methods that may be more accessible on small-screens. The ideal moment to present data disclosure and sharing choices is when users first connect the device to the internet. Information about internal research must be comprehensive, truthful, and easy to understand, which precludes any exceedingly small fonts, “legalese”, or obscure scientific terms.

<sup>28</sup> “How big data is unfair: Understanding sources of unfairness in data driven decision making,”

<https://medium.com/@mrtz/how-big-data-is-unfair-9aa544d739de#.s3qlx7ia> “...less data leads to worse predictions. Unfortunately, it’s true by definition that there is always proportionately less data available about minorities. This means that our models about minorities generally tend to be worse than those about the general population.”

<sup>29</sup> [http://ec.europa.eu/justice/data-protection/article-29/documentation/opinion-recommendation/files/2014/wp216\\_en.pdf](http://ec.europa.eu/justice/data-protection/article-29/documentation/opinion-recommendation/files/2014/wp216_en.pdf)

<sup>30</sup> Vulnerable subjects include (but are not limited to): prisoners, conscripts, the mentally challenged, and/or pregnant women <http://www.hhs.gov/ohrp/policy/population>



## The Company: Operational Stewardship

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Privacy and ethics are not only a concern for the data procedures and practices of one corporate team. The overall culture of an institution, from its written policies to how it interacts with employees, echoes throughout the R&D process and will be reflected in the product design. The formal processes and decisions created by the institution deserve scrutiny, as they will chart the course for the evolution of a product and the ultimate success of a company. Building a culture of data stewardship is foundational for the implementation and sustainability of privacy-aware and ethical internal research practices.

These recommendations illustrate ways a wearable technology company can institutionalize operational stewardship, either in the R&D process or throughout the company structure.

### ***Invest in employees with a background in privacy and ethics.***

Companies in wearable health should hire individuals with a background or experience in health, health care, sociology, ethics, and/or human subject research.<sup>31</sup> Data anthropologists with experience in the health and wellness arena, for example, offer a broad perspective on how design interface, product usability, and user behavior might impact data sharing decisions. Distributing this talent throughout the organization will embed a value of data stewardship throughout the decision-making and review processes.

### ***Mitigate power asymmetries that result from employer access to employee data.***

Companies that do research using their employees as data subjects should have formal, written policies that place limitations on sharing of and access to data and analysis. In particular, restrictions on access by management or human resources staff, insurance companies, and third parties are paramount. While a record of employee participation in studies may be kept (e.g., for the purposes of study coordination), declining to participate should not be penalized or adversely affect performance evaluations.

### ***Empower researchers with flexible, embedded tools for data stewardship.***

Provide researchers with a rubric for evaluating the harms and benefits to users for any project that analyzes user data. This rubric should allow researchers to assess the privacy risks for each project, including the purpose of the research, the sensitivity of the data in context, and the reasonable expectation of privacy by the user. In addition, the rubric should detail company rules for escalating data protections, consent, and increasing ethical considerations, as the data is considered more sensitive. An increased risk should prompt increased privacy and security protections, including additional notice and consent if appropriate. Use of escalating privacy protective measures for personal data in studies is an excellent tool for researchers to embed privacy in their collection and analysis. Companies can use this as a way to characterize projects from the start, such as when a project is being reviewed for approval.

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<sup>31</sup> At Fitbit, many individual researchers have experience applying ethical considerations to use of human subject data in research, either through experiences in graduate school or in prior employment. They also frequently expressed a deep interest in health and wellness overall. Thus, it is the researchers themselves that seed a culture of data stewardship by embedding privacy and ethics values into research practices.

## ***Security protocols and practices must guide all interactions with data.***

Researchers should be aware of both established<sup>32</sup> and emerging<sup>33</sup> security protocols for protecting data in a health and wellness context. Formal protocols should:

- Combine de-identification techniques with contractual obligations that restrict third parties from attempting to re-identify data and maintain data security standards that minimize the chance of data breach.
- Retain and share data that has been de-identified for internal research as long as the wearable company and individual researchers that access and use the data commit to not re-associate it with an individual or device without the individual's consent.
- Periodically assess whether to delete large datasets of anonymized or de-identified historical user data when this data is no longer necessary for ongoing internal research projects in order to mitigate any risk to user privacy and security.

Additionally, companies should secure data compiled from wearable devices for research purposes while the data is in transit (such as being wirelessly sent to a base station, phone, or computer) or at rest on a company's servers. If data cannot be protected in transit from the device to the base station, it is important to offer an option that allows a device to be only associated with an identified base station, phone, or computer through mutual paired authentication. Companies should also establish well-founded technical, administrative, and personnel security measures, and include regular auditing and frequent updating of security systems. While the HIPAA Security Rule does not cover much of the data that flows from individuals to wearable devices, the law's focus on encryption is a helpful standard for developers and device manufacturers to consider when designing their security programs.

## ***Sensitive personal information should trigger limitations on data collection and use.***

To adequately minimize and protect data involved in R&D, companies should securely store user data once researchers destroy any correlations between data that are no longer relevant or a part of an active project. Though it is important for researchers to understand and highlight instructive correlations or patterns by combining data points, it is not as critical for them to use identifiable data while doing so. Research teams should consider the potential benefit and risk to the user of a research project, the users' expectations for how and why their data is used, the sensitivity of the data involved, and any material negative impact on user experience when deciding to initiate a research project, particularly if the project will involve the correlation of sensitive data points.

## ***Establish formal accountability measures to create sustainability and opportunity.***

Wearable companies must create and enforce accountability measures that address the privacy, ethics, and security of user data for internal research practices. It is crucial for companies to develop formal protocols and practices that include dynamic checks and balances that occur

<sup>32</sup> Garfinkel, Simpson. National Institute of Standards and Technology Internal Report 8053 vi, October 2015. Available at: <http://dx.doi.org/10.6028/NIST.IR.8053>

<sup>33</sup> Ann Cavoukian and Khaled El Emam, De-identification Protocols: Essential for Protecting Privacy (June 25, 2014), available at [http://www.privacybydesign.ca/content/uploads/2014/06/pbd-de-identification\\_essential.pdf](http://www.privacybydesign.ca/content/uploads/2014/06/pbd-de-identification_essential.pdf)

along the research process.<sup>34</sup> Without formal processes in place, companies are placing user data at the mercy of a variable data culture and the background of individual employees. While this can work at the very beginning stages of a start-up, it is not sustainable. Formal processes need not be expensive to implement. For example, a company might create a “Privacy Board” comprised of selected company staff to review the research practices and policies for in-house volunteers and device users, and offer ongoing feedback. Companies may find it useful to bring together privacy experts, advocates, academics, and their R&D teams regularly to discuss existing and emerging privacy issues, market concerns, and technical challenges facing wearable companies.

## **The Community: Social Good**

Wearable companies such as Fitbit are devoted to increasing individual health and wellness. By design, their business models work to augment social good, one person at a time. As an important and growing part of the health care ecosystem, the wearable industry has an ethical obligation to acknowledge this role and dedicate resources toward broader research that benefits humankind.

### ***Commit to improving humanity through research.***

Companies should adopt policies that encourage socially conscious research projects and direct resources to internal research that focuses on improving the lives of users and society as a whole.

### ***Ensure diverse communities are represented.***

Advocates have raised awareness of the pitfalls of big data as a tool to design broadly applied algorithmic rules.<sup>35</sup> Wearable companies should ensure that data used in research is inclusive of traditionally underrepresented groups and of a range of demographic and geographic populations. Researchers should consider the origin of their data to ensure it is representative of relevant demographics before drawing conclusions.

### ***Incorporate cultural sensitivity in internal policies.***

Companies should also establish institutional policies of awareness and sensitivity to the many ways a product, service, or feature of a device can impact different communities. For example, the analysis of health-based data can inadvertently reveal sensitive information about a person, such as their ethnicity or sexual orientation. Research teams should be guided by formal ethics policies on community impact and uses of sensitive information.

### ***Share broad insights on health and wellness publicly.***

Wearable companies should consider communicating, via notices that are separate from

<sup>34</sup> Fitbit executive managers—primarily the Vice President of Research, Chief Executive Officer and Chief Technology Officer—are the final arbiters on whether an internal R&D project can move forward and have worked to include privacy considerations in their processes.

<sup>35</sup> Civil Rights Principles in the Era of Big Data, <http://www.civilrights.org/press/2014/civil-rights-principles-big-data.html>

consent notices, the results of studies that use customer data, particularly if that research is geared toward understanding larger societal health or wellness issues. Researchers should also periodically provide users with examples of what the company achieved or learned through research using their data.

## **CONCLUSION**

Success in today's competitive global technology market depends in large part on how companies balance corporate citizenship with innovation. To achieve loyalty and trust from users while constantly evolving and offering new products and services, companies must do more than implement good data practices—they must build a culture of privacy and security that embeds and formalizes values of digital dignity and data stewardship, and contributes to the social good. Implementation of the recommendations in this paper by wearable companies would represent a strong commitment to these core principles.

As the wearable industry grows, and as products and services become more intimately connected to our personal lives, questions about the role of individual dignity, data stewardship, and corporate citizenship will increase. We have a unique opportunity to ameliorate public concern now and in the future by defining the wearable industry as one that stands up for user privacy and dignity, starting with a commitment to privacy-aware and ethical guidelines for R&D. This is an important step toward building a sustainable and socially conscious business model that offers the public a trusted voice in wellness and the quantified self.

## APPENDIX A: INTERVIEW QUESTIONS

Survey questions included the following:

1. Please take me through a typical day for you.
2. What sort of research projects do you work on?
3. What are examples of project goals?
4. What kind of user data is most valuable in terms of research potential and/or achieving a research goal?
5. How do you form a research question?
6. How do you decide which research questions require further exploration?
7. How do you determine when a research project is complete?
8. How long do projects typically take?
9. Describe a typical process for embarking on a research project.
10. Who is involved in each stage of the process?
11. Do you report outcomes to users (if the research involves user data) after a research project is complete?
12. When do privacy and ethical considerations about data typically come up? How are those considerations addressed?

# PRIVACY AWARE INTERNAL R&D PROCESS MAP

Investigation Idea

Ideas are...

- \* Generated from researchers
- \* Generated from research head or co-founders
- \* Generated from Marketing, Product, Engineering, or other organization

Researcher decides scale of project

Kick off a Hack

Collect & Process Data

Share result with R&D group

Propose project

Head of Research evaluates, checks privacy, balances utility with invasiveness

Kick-off meeting: decide timeline, team, goals, type of study

Project updates with R & D every 1-2 months

If appropriate.

revise

Pilot Study

Internal Study

User Study

Collection governed by terms of use and privacy policy

Inform that participation is voluntary, subject can leave at any time and data will be destroyed at request

Recruit volunteers from research group

Recruit volunteer from larger employee base

Sample Users

Communicate results through marketing (such as blogs)

Data de-identified based on sensitivity of data

Collect personally identifiable data

Collect data anonymous except to researcher

Collect fully anonymous data

De-anonymize data to correct outliers or gather additional data

Obtain results

Research head final check

Product Release

Follow-up in pilot and internal studies: immediate feedback, thank you notes, summary of findings

Follow-up in user studies: blog posts, marketing communications