### FINANCIAL STATEMENTS

# CENTER FOR DEMOCRACY AND TECHNOLOGY

FOR THE YEAR ENDED DECEMBER 31, 2011
WITH SUMMARIZED FINANCIAL
INFORMATION FOR 2010

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Center for Democracy and Technology Washington, D.C.

We have audited the accompanying statement of financial position of the Center for Democracy and Technology (CDT) as of December 31, 2011, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of CDT's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from CDT's 2010 financial statements and, in our report dated June, 7, 2011, we expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of CDT's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of CDT as of December 31, 2011, and its change in net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Gelman Kozenberg & Freedman

April 23, 2012

4550 Montgomery Avenue · Suite 650 North · Bethesda, Maryland 20814 (301) 951-9090 · Fax (301) 951-3570 · www.grfcpa.com

# STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2011 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2010

#### **ASSETS**

	2011	2010
CURRENT ASSETS		
Cash and cash equivalents (Note 7) Investments Grants receivable Accounts receivable Due from related parties (Note 9) Prepaid expenses	\$ 3,600,380 - 608,989 157,352 6,158 13,800	\$ 1,214,703 251,618 1,898,859 13,504 3,038 20,552
Total current assets	4,386,679	3,402,274
PROPERTY AND EQUIPMENT		
Furniture, fixtures and equipment Leasehold improvements	269,734 151,218	267,805 <u>151,218</u>
Less: Accumulated depreciation and amortization	420,952 (299,301)	419,023 (256,362)
Net property and equipment	121,651	162,661
OTHER ASSETS		
Security deposits	17,004	17,004
TOTAL ASSETS	\$ <u>4,525,334</u>	\$ <u>3,581,939</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued liabilities Deferred income	\$ 85,852 	\$ 147,878 30,000
Total current liabilities	85,852	177,878
NET ASSETS		
Unrestricted: Undesignated Board-designated (Note 4)	2,721,670 1,125,000	859,171 1,100,000
Total unrestricted	3,846,670	1,959,171
Temporarily restricted (Note 2)	592,812	1,444,890
Total net assets	4,439,482	3,404,061
TOTAL LIABILITIES AND NET ASSETS	\$ <u>4,525,334</u>	\$ <u>3,581,939</u>

#### STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2011 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2010

		2011		2010
	Unrestricted	Temporarily Restricted	Total	Total
REVENUE				
Grants and contributions Cy pres awards (Note 8) Contracts Interest and dividend income Other revenue Net assets released from donor	\$ 2,900,754 1,077,803 86,833 7,668 3,778	- - -	\$ 3,962,242 1,077,803 86,833 7,668 3,778	\$ 3,853,786 - 78,138 12,675 4,385
restrictions (Note 3)	1,909,554	(1,909,554)		
Total revenue	5,986,390	(848,066)	5,138,324	3,948,984
EXPENSES				
Program Services: Campaign for CDT's Future Communications Privacy 4th Amendment Health Privacy Policy Net Neutrality 1st Amendment International Human Rights Global Network Initiative Internet Education Foundation Copyright Standards Markle Capacity Open Government	9,691 35,987 369,385 611,395 443,242 141,665 196,473 360,222 104,488 86,285 257,706 15,986 171,254	- - - - - - -	9,691 35,987 369,385 611,395 443,242 141,665 196,473 360,222 104,488 86,285 257,706 15,986 171,254	- 388,283 621,753 466,287 207,496 231,277 219,336 289,732 60,531 232,349 1,991 345,533 93,947
Total program services	2,803,779		2,803,779	3,158,515
Supporting Services:  Management and General  Fundraising	498,050 525,627		498,050 525,627	682,397 578,217
Total supporting services	1,023,677		1,023,677	1,260,614
Total expenses	3,827,456		3,827,456	4,419,129

#### STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2011 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2010

				2011				2010
	<u>U</u>	nrestricted		emporarily Restricted		Total		Total
Change in net assets before other items	\$	2,158,934	\$	(848,066)	\$	1,310,868	\$	(470,145)
OTHER ITEMS								
Transfer of net assets (Note 9) Funds returned to donor	_	(271,435)	_	- (4,012)	_	(271,435) (4,012)	_	<u>-</u>
Change in net assets		1,887,499		(852,078)		1,035,421		(470,145)
Net assets at beginning of year	_	1,959,171	_	1,444,890	_	3,404,061	_	3,874,206
NET ASSETS AT END OF YEAR	\$_	3,846,670	\$_	592,812	\$_	4,439,482	\$_	3,404,061

#### STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2011 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2010

2011

					Pro	gram Services
	Campaign for CDT's Future	Communications	Privacy	4th Amendment	Health Privacy Policy	Net Neutrality
Salaries	\$ -	\$ 25,498	\$ 230,133	\$ 406,631	\$ 300,619	\$ 91,841
Payroll taxes	-	1,678	13,976	23,826	18,272	5,148
Pension expense	-	1,530	9,881	21,126	17,852	5,510
Employee benefits	-	1,989	16,614	32,183	12,339	5,293
Workers compensation	-	88	733	1,460	1,077	333
Consultants	9,691	604	25,936	18,394	21,310	10,440
Travel and meetings	-	-	32,335	30,300	14,375	1,467
Board expenses travel and						
meetings	-	-	-	-	-	-
Accounting and audit	-	-	-	-	-	-
Books, dues and subscriptions	-	282	2,596	6,091	4,793	980
Computer equipment expense	-	45	977	2,302	1,672	460
Contributions	-	-	-	-	-	-
Insurance	-	77	704	1,610	1,198	368
Depreciation and amortization	-	511	4,228	8,404	6,204	1,923
Network usage	-	165	1,331	2,469	2,146	538
Legal	-	-	130	-	-	-
Miscellaneous	-	-	15	1,278	79	6
Office equipment expense	-	43	367	731	539	5,168
Postage and delivery	-	-	40	832	23	-
Printing/copying	-	72	1,466	368	42	15
Rent and storage (Note 5)	-	2,756	22,744	44,940	34,486	10,258
Office supplies and expense	-	282	2,503	3,316	2,423	739
Telephone/fax	-	367	2,676	5,134	3,793	1,178
Administrative fee	-	<u>-</u>	-			
TOTAL	\$ 9,691	\$ 35,987	\$ 369,385	\$ 611,395	\$ 443,242	\$ 141,665

1st Amendment		International Human Rights		Global Network Initiative		Ed	Internet Education Foundation		opyright	Sta	Standards		Markle Capacity		al Program Services
\$	138,216	\$	245,726	\$	13,740	\$	26,696	\$	187,285	\$	_	\$	119,582	\$	1,785,967
	9,447		15,593		2,951		1,880		10,981		-		9,749		113,501
	8,273		13,810		672		1,327		11,237		-		5,380		96,598
	9,140		14,493		2,051		2,510		12,539		-		9,765		118,916
	499		867		32		97		664		-		519		6,369
	226		325		39,051		53		294		-		411		126,735
	1,751		23,037		10,263		20		1,108		61		167		114,884
	-		-		-		-		-		-		-		-
	-		-		240		-		-		-		-		240
	1,723		4,112		95		284		1,976		5,925		1,298		30,155
	944		1,294		45		157		1,081		-		1,097		10,074
	-		-		-		-		-		10,000		-		10,000
	558		1,185		1,164		115		732		-		704		8,415
	2,866		4,997		182		561		3,822		-		2,981		36,679
	789		1,521		173		158		1,123		-		753		11,166
	2,230		-		-		-		-		-		-		2,360
	1,366		16		-		1		9		-		6		2,776
	250		433		16		49		331		-		261		8,188
	53		17		497		14		251		-		55		1,782
	94		419		7,554		5		28		-		178		10,241
	15,316		26,710		20,777		51,812		20,404		-		15,755		265,958
	1,023		2,134		3,817		208		1,492		-		920		18,857
	1,709		3,533		1,168		338		2,349		-		1,673		23,918
	-		-		-		-		-		-		-		-
\$	196,473	\$	360,222	\$	104,488	\$	86,285	\$	257,706	\$	15,986	\$	171,254	\$	2,803,779

#### STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2011 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2010

										2010
		Supporting Services								
		nagement I General	Fun	draising		Total upporting Services		Total Expenses		Total Expenses
Salaries	\$	232,905	\$	210,240	\$	443,145	\$	2,229,112	\$	2,464,395
Payroll taxes		15,792	·	11,699		27,491		140,992		154,324
Pension expense		12,117		12,299		24,416		121,014		124,445
Employee benefits		23,749		6,920		30,669		149,585		165,056
Workers compensation		888		693		1,581		7,950		7,506
Consultants		7,291		51,370		58,661		185,396		472,454
Travel and meetings		17,885		191,852		209,737		324,621		322,369
Board expenses travel and										
meetings		214		-		214		214		2,836
Accounting and audit		87,376		-		87,376		87,616		121,377
Books, dues and subscriptions		2,440		2,888		5,328		35,483		43,936
Computer equipment expense		9,718		1,142		10,860		20,934		4,455
Contributions		2,250		-		2,250		12,250		1,000
Insurance		1,024		721		1,745		10,160		13,774
Depreciation and amortization		5,123		3,986		9,109		45,788		51,157
Network usage		1,376		1,233		2,609		13,775		16,120
Legal		-		-		-		2,360		4,812
Miscellaneous		2,708		2,227		4,935		7,711		805
Office equipment expense		6,547		346		6,893		15,081		4,343
Postage and delivery		3,084		177		3,261		5,043		6,200
Printing/copying		(1,841)		224		(1,617)		8,624		19,662
Rent and storage (Note 5)		46,665		21,318		67,983		333,941		320,421
Office supplies and expense		14,593		3,753		18,346		37,203		45,915
Telephone/fax		6,146		2,539		8,685		32,603		33,767
Administrative fee		-		-		-		-		18,000
TOTAL	\$	498,050	\$	525,627	\$	1,023,677	\$	3,827,456	\$	4,419,129

#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2011 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2010

	_	2011	_	2010
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	1,035,421	\$	(470,145)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:				
Depreciation and amortization Net appreciation on investments Loss on disposal of fixed assets		45,788 - 21		51,157 (3,976) -
(Increase) decrease in: Grants receivable Accounts receivable Due from related parties Prepaid expenses Security deposits		1,289,870 (143,848) (3,120) 6,752		108,864 111,242 (3,038) (5,097) 5,000
Increase (decrease) in: Accounts payable and accrued liabilities Deferred income	_	(62,026) (30,000)	_	(88,192) 14,000
Net cash provided (used) by operating activities	_	2,138,858	_	(280,185)
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of furniture, fixtures and equipment Purchase of investments Sale of investments	_	(4,799) - <u>251,618</u>	_	(29,773) (500,000) 1,346,988
Net cash provided by investing activities	_	246,819	_	817,215
Net increase in cash and cash equivalents		2,385,677		537,030
Cash and cash equivalents at beginning of year	_	1,214,703	_	677,673
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$_	3,600,380	\$_	1,214,703

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2011

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

#### Organization -

The Center for Democracy and Technology (CDT) works to promote democratic values and constitutional liberties in the digital age. With expertise in law, technology and policy, CDT seeks practical solutions to enhance free expression and privacy in global communications technologies. CDT is dedicated to building consensus among all parties interested in the future of the Internet and other new communications media.

#### Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with FASB ASC 958, *Not-for-Profit Entities*.

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with CDT's financial statements for the year ended December 31, 2010, from which the summarized information was derived.

#### Cash and cash equivalents -

CDT considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

At times during the year, CDT maintains cash balances at financial institutions in excess of the Federal Deposit Insurance Corporation (FDIC) limits. Management believes the risk in these situations to be minimal.

#### Investments -

Investments are recorded at their readily determinable fair value. Realized and unrealized gains and losses are included in investment income in the Statement of Activities and Change in Net Assets.

#### Grants and accounts receivable -

Grants and accounts receivable approximate fair value. All amounts are due within one year and management considers all amounts to be fully collectible. Accordingly, an allowance for doubtful accounts has not been established.

#### Property and equipment -

CDT capitalizes furniture and equipment costing more than \$1,000. Significant expenditures for property and equipment are capitalized and depreciated on a straight-line basis over the estimated useful lives of the assets, which range from three to ten years. Leasehold improvements are recorded at cost and are amortized over the life of the lease.

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2011

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Net asset classification -

The net assets are reported in two self-balancing groups as follows:

- Unrestricted net assets include unrestricted revenue and contributions received without donor-imposed restrictions. These net assets are available for CDT's operations and include both internally designated and undesignated resources.
- Temporarily restricted net assets include gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of donated assets. When a donor restriction expires (when a stipulated time restriction ends or the purpose of the restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities and Change in Net Assets as net assets released from restrictions.

#### Grants and contributions -

Grants and contributions are recorded as revenue in the year notification is received from the donor. Temporarily restricted grants and contributions are recognized as unrestricted support only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions. Such grants and contributions received in excess of expenses are shown as temporarily restricted net assets in the accompanying financial statements.

#### Income taxes -

CDT is exempt from Federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements. CDT is not a private foundation.

#### Uncertain tax positions -

In June 2006, the Financial Accounting Standards Board (FASB) released FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes. For the year ended December 31, 2011, CDT has documented its consideration of FASB ASC 740-10 and determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements. The Federal Form 990, *Return of Organization Exempt from Income Tax*, is subject to examination by the Internal Revenue Service, generally for three years after it is filed.

#### Deferred revenue -

Deferred revenue consists of conference and meeting registrations. CDT recognizes conference and meeting revenue when the related event has occurred.

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2011

# 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Use of estimates -

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Risks and uncertainties -

CDT invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying financial statements.

Fair value measurements -

CDT adopted the provisions of FASB ASC 820, Fair Value Measurements and Disclosures. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements. CDT accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

#### 2. TEMPORARILY RESTRICTED NET ASSETS

At December 31, 2011, temporarily restricted net assets were as follows:

4th Amendment	\$	87,432
Health Privacy Project		113,855
Net Neutrality		12,500
Global Internet Policy Initiative		224,923
Markle Capacity		144,102
Time restricted	_	10,000

592,812

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2011

#### 3. NET ASSETS RELEASED FROM RESTRICTIONS

The following is a summary of net assets which were released from donor-imposed and time restrictions during 2011, by incurring expenses, which satisfied the restricted purposes specified by the donors or the passage of time:

4th Amendment	\$	461,449
Health Privacy Policy		443,244
Net Neutrality		50,000
Global Internet Policy Initiative		155,917
Markle Capacity		758,944
Passage of time	_	40,000

\$<u>1,909,554</u>

#### 4. BOARD-DESIGNATED NET ASSETS

In 2006, CDT's Board of Directors designated \$1 million for CDT's future operations and to make an annual transfer of \$25,000 to the fund. These funds can only be drawn upon with the approval of the Board of Directors.

#### 5. LEASE COMMITMENT

Effective December 1, 2005, CDT renewed its lease for general office space for a ten year period. Rent and storage expense, net of IEF's reimbursements for 2011, totaled \$333,941. CDT shares office space with the Internet Education Foundation (IEF) and is reimbursed by IEF for a portion of rent (Note 9). This reimbursement is netted against rent and storage expense in the Statement of Functional Expenses.

At December 31, 2011, the future minimum rental payments required under the leases are as follows:

#### Year Ended December 31,

2012	\$ 256,488
2013	264,156
2014	272,021
2015	 272,227

\$ 1,064,892

#### 6. RETIREMENT PLAN

CDT maintains a 403(b) retirement plan covering all employees who have completed one year of service. CDT contributes six percent of compensation on behalf of each active participant. Retirement plan expense for the year ended December 31, 2011 totaled \$121,016.

#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2011

#### 7. CAMPAIGN FOR THE FUTURE

During 2011, the CDT Board of Directors approved "The Campaign for CDT's Future" (the Campaign) to raised core funds for the organization. The goal of the Campaign is to raise \$5,000,000 by 2013. During 2011, CDT received approximately \$400,000 towards the Campaign.

#### 8. CY PRES AWARDS

During 2011, CDT received \$1,077,803 of Cy Pres awards from three legal settlements. These awards have been classified as unrestricted support and are shown separately in the accompanying Statement of Activities and Change in Net Assets.

#### 9. INTERNET EDUCATION FOUNDATION AND GLOBAL NETWORK INITIATIVE

CDT shares personnel, office space and other administrative expenses with Internet Education Foundation (IEF) and Global Network Initiative (GNI). An agreement was made between the two parties in 2010 and 2011, respectively, whereby IEF and GNI reimbursed CDT for its support of IEF and GNI program and administrative activities. During 2011, CDT received payments from IEF and GNI totaling \$86,833, as reimbursement for rent and other administrative expenses.

During 2011, GNI obtained non-profit status and separated from CDT. Accordingly, all assets and liabilities of GNI were transferred during the year.

#### 10. SUBSEQUENT EVENTS

In preparing these financial statements, CDT has evaluated events and transactions for potential recognition or disclosure through April 23, 2012, the date the financial statements were issued.